



AGENDA ITEM # 11A

AGENDA ITEM EXECUTIVE SUMMARY

Village Board Meeting

January 14, 2019

Item Title: Purchase of Replacement Cardiac Monitors

Staff Contact: Mark Bozik, Deputy Fire Chief

VILLAGE BOARD ACTION

Adopt a resolution waiving the Village’s competitive bidding process (sole source purchase) and authorize the purchase of 5 replacement cardiac monitors/defibrillators and associated supplies from Zoll Medical Corporation at a cost not to exceed \$123,576.55.

Executive Summary:

The fire department currently has 5 Physio-Control cardiac monitors in service that are located on our 3 ambulances, engine and rescue. The current monitors are approaching the end of their useful life with two of the monitors already not supported by the manufacturer and a third monitor needing \$3500 in service to repair an automatic blood pressure cuff. Currently in the industry there are only two manufacturers of cardiac monitors for pre-hospital care, Physio-Control and Zoll. The most recent model for Physio-Control is the Life Pak 15 that was introduced in 2009 and their new model is at least 2 years away from FDA approval. The most recent model for the Zoll is the X-series that was introduced in 2012. After researching products from both manufacturers, the Zoll monitor is more technologically advanced, smaller in size, and is lighter than the current monitors. The monitor replacement is included in the 2019 adopted budget.

The monitor is sold and distributed directly from the manufacturer, Zoll. Zoll has provided a sole source letter confirming that the X-series monitor can only be purchased directly from them. Due to the newer technology specific to Zoll and the availability of the Zoll monitor only from the manufacturer, it is requested that the board waive the competitive bidding process and authorize purchase of the Zoll monitors.

Implications:

Is this item budgeted? Yes, the 2019 budget includes \$159,580 for the purchase of replacement cardiac monitors.

Any other implications to be considered? No

Attachments:

Resolution
Quote from Zoll
Sole Source Letter from Zoll

RESOLUTION NO. 2019-

A RESOLUTION WAIVING THE VILLAGE'S COMPETITIVE BID PROCESS AND AUTHORIZING THE PURCHASE OF FIVE REPLACEMENT CARDIAC MONITORS/DEFIBRILLATORS AND ASSOCIATED SUPPLIES FROM ZOLL MEDICAL CORPORATION IN AN AMOUNT NOT TO EXCEED \$123,576.55.

WHEREAS, the Village's Purchasing Policy requires a competitive bid process for purchases exceeding \$20,000; and

WHEREAS, the Village's Purchasing Policy permits the Village Board to waive competitive bidding in certain circumstances including the purchase of equipment that is available only from a single source (known as a sole source purchase);

WHEREAS, the Fire Department is desirous of purchasing cardiac monitors/defibrillators that can be obtained only from the manufacturer, Zoll Medical Corporation; and

WHEREAS, Zoll Medical Corporation has provided a letter wherein it states it is the sole manufacturer and source of the cardiac monitors; and

WHEREAS, the corporate authorities of the Village of Roselle deem it in the best interests of the Village to waive the competitive bidding process for a sole source purchase of cardiac monitors from Zoll Medical Corporation; and

NOW, THEREFORE, be it resolved by the Mayor and Board of Trustees of the Village of Roselle that the Mayor is hereby authorized to purchase replacement cardiac monitors and associated supplies from Zoll Medical Corporation in the amount of \$123,576.55 as outlined in the itemized quote that is attached hereto and incorporated as fully set forth as Exhibit A.

ADOPTED this ____ day of _____, 2019

AYES:
NAYS:
ABSTAIN:
ABSENT:

Andrew J. Maglio, Mayor

ATTEST:

Patricia Burns, Village Clerk



269 Mill Road
Chelmsford, Massachusetts 01824-4105
978-421-9655 (main)
978-421-0025 (fax)
www.zoll.com

January 3, 2019

Robert Goepf
Roselle Fire Department
100 East Maple
Roselle, IL 60172

Dear Robert Goepf,

We appreciate your selection of ZOLL® products for Roselle Fire Department. This letter serves as confirmation that ZOLL® Medical Corporation at 269 Mill Road in Chelmsford, Massachusetts, is the sole manufacturer and source of X Series® Defibrillators for the EMS Market. ZOLL® or Caroline Guibord, EMS Territory Manager, will not sell an X Series® Defibrillator to Roselle Fire Department, through any vendor or dealer.

Should you have any questions or require additional information please contact me at 800-348-9011 x 9657

Sincerely,

A handwritten signature in blue ink that reads "Nancy Branco". The signature is written in a cursive style with a small star above the 'y'.

Nancy Branco
Local Contracts Specialist



ZOLL Medical Corporation

Worldwide HeadQuarters
 269 Mill Rd
 Chelmsford, Massachusetts 01824-4105
 (978) 421-9655 Main
 (800) 348-9011
 (978) 421-0015 Customer Support
 FEDERAL ID#: 04-2711626

TO: Roselle Fire Department
 100 East Maple
 Roselle, IL 60172

Attn: **Robert Goepf**
EMS Coordinator

email: rgoepf@roselle.il.us

Tel: 815-545-0130

QUOTATION 295265 V:1

DATE: January 03, 2019

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
1	601-2231011-01	<p>X Series ® Manual Monitor/Defibrillator \$14,995 with 4 trace tri-mode display monitor/ defibrillator/ printer, comes with Real CPR Help®, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5"(16.5cm) diagonal screen, full 12 ECG lead view with both dynamic and static 12-lead mode display.</p> <p>Accessories Included:</p> <ul style="list-style-type: none"> • MFC cable • MFC CPR connector • A/C power adapter/ battery charger • A/C power cord • One (1) roll printer paper • 6.6 Ah Li-ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide <p>• One (1)-year EMS warranty</p> <p>Advanced Options: Real CPR Help Expansion Pack \$995 CPR Dashboard quantitative depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI) • See - Thru CPR artifact filtering</p>	3	\$40,020.00	\$32,816.40	\$98,449.20 *

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Caroline Guibord
 EMS Territory Manager
 773-425-0710

1. DELIVERY WILL BE MADE BASED UPON AVAILABILITY AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. **PRICES QUOTED ARE VALID UNTIL MARCH 31, 2019.**
3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
5. **FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.**
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.

**ZOLL Medical Corporation**

Worldwide HeadQuarters
 269 Mill Rd
 Chelmsford, Massachusetts 01824-4105
 (978) 421-9655 Main
 (800) 348-9011
 (978) 421-0015 Customer Support
 FEDERAL ID#: 04-2711626

TO: Roselle Fire Department
 100 East Maple
 Roselle, IL 60172

Attn: **Robert Goepf**
EMS Coordinator

email: rgoepf@roselle.il.us

Tel: 815-545-0130

QUOTATION 295265 V:1

DATE: January 03, 2019

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
		ZOLL Noninvasive Pacing Technology: \$2,550 Masimo Pulse Oximetry SP02 & SpCO \$4,540 <ul style="list-style-type: none"> • Signal Extraction Technology (SET) • Rainbow SET (for SpCO & SpMet) NIBP Welch Allyn includes: \$3495 <ul style="list-style-type: none"> • Smartcuff 10 foot Dual Lumen hose • SureBP Reusable Adult Medium Cuff End Tidal Carbon Dioxide monitoring (ETCO2) \$4,995 Oridion Microstream Technology: Order required Microstream tubing sets separately Interpretative 12- Lead ECG: \$8,450 <ul style="list-style-type: none"> • 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set 				

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Caroline Guibord
 EMS Territory Manager
 773-425-0710

1. DELIVERY WILL BE MADE BASED UPON AVAILABILITY AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. **PRICES QUOTED ARE VALID UNTIL MARCH 31, 2019.**
3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
5. **FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.**
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.

**ZOLL Medical Corporation**

Worldwide HeadQuarters
 269 Mill Rd
 Chelmsford, Massachusetts 01824-4105
 (978) 421-9655 Main
 (800) 348-9011
 (978) 421-0015 Customer Support
 FEDERAL ID#: 04-2711626

TO: Roselle Fire Department
 100 East Maple
 Roselle, IL 60172

Attn: **Robert Goepf**
EMS Coordinator

email: rgoepf@roselle.il.us

Tel: 815-545-0130

QUOTATION 295265 V:1

DATE: January 03, 2019

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
2	601-2231011-01-66	<p>Refurbished X Series ® Manual Monitor/Defibrillator with 4 trace tri-mode display monitor/ defibrillator/ printer, comes with Real CPR Help®, advisory algorithm, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable) USB data transfer capable and large 6.5"(16.5cm) diagonal screen, full 12 ECG lead view with both dynamic and static 12-lead mode display.</p> <p>Accessories Included:</p> <ul style="list-style-type: none"> • MFC cable • MFC CPR connector • A/C power adapter/ battery charger • A/C power cord • One (1) roll printer paper • 6.6 Ah Li-ion battery • Carry case • Declaration of Conformity • Operator's Manual • Quick Reference Guide <p>• Six (6)-month EMS warranty</p> <p>Advanced Options: Real CPR Help Expansion Pack CPR Dashboard quantitative depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI) • See - Thru CPR artifact filtering</p>	2	\$32,016.00	\$23,500.00	\$47,000.00

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Caroline Guibord
 EMS Territory Manager
 773-425-0710

1. DELIVERY WILL BE MADE BASED UPON AVAILABILITY AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.

2. **PRICES QUOTED ARE VALID UNTIL MARCH 31, 2019.**

3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.

4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.

5. **FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.**

6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.



ZOLL Medical Corporation

Worldwide HeadQuarters
 269 Mill Rd
 Chelmsford, Massachusetts 01824-4105
 (978) 421-9655 Main
 (800) 348-9011
 (978) 421-0015 Customer Support
 FEDERAL ID#: 04-2711626

TO: Roselle Fire Department
 100 East Maple
 Roselle, IL 60172

Attn: **Robert Goepf**
EMS Coordinator

email: rgoepf@roselle.il.us

Tel: 815-545-0130

QUOTATION 295265 V:1

DATE: January 03, 2019

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
		ZOLL Noninvasive Pacing Technology: Masimo Pulse Oximetry SP02 & SpCO <ul style="list-style-type: none"> • Signal Extraction Technology (SET) • Rainbow SET (for SpCO & SpMet) NIBP Welch Allyn includes: <ul style="list-style-type: none"> • Smartcuff 10 foot Dual Lumen hose • SureBP Reusable Adult Medium Cuff End Tidal Carbon Dioxide monitoring (ETCO2) Oridion Microstream Technology: Order required Microstream tubing sets separately Interpretative 12- Lead ECG: <ul style="list-style-type: none"> • 12-Lead one step ECG cable- includes 4- Lead limb lead cable and removable precordial 6- Lead set 				
3	8000-0341	SpO2/SpCO/SpMet Rainbow Resuable Patient Cable: Connects to Single Use Sensors (4 ft)	5	\$245.00	\$168.75	\$843.75 *
4	8000-000371	SpO2/SpCO/SpMet Rainbow DCI Adult Reusable Sensor with connector (3 ft)	5	\$845.00	\$340.30	\$1,701.50 *

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Caroline Guibord
 EMS Territory Manager
 773-425-0710

1. DELIVERY WILL BE MADE BASED UPON AVAILABILITY AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. **PRICES QUOTED ARE VALID UNTIL MARCH 31, 2019.**
3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
5. **FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.**
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.



ZOLL Medical Corporation

Worldwide HeadQuarters
 269 Mill Rd
 Chelmsford, Massachusetts 01824-4105
 (978) 421-9655 Main
 (800) 348-9011
 (978) 421-0015 Customer Support
 FEDERAL ID#: 04-2711626

TO: Roselle Fire Department
 100 East Maple
 Roselle, IL 60172

Attn: **Robert Goepf**
EMS Coordinator

email: rgoepf@roselle.il.us

Tel: 815-545-0130

QUOTATION 295265 V:1

DATE: January 03, 2019

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE	
5	8000-0339	SpO2/SpCO/SpMet Rainbow Single use Sensors: Patients 10-50 kg (10 per case)	1	\$795.00	\$596.25	\$596.25	*
6	8000-0895	Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs	5	\$157.50	\$133.88	\$669.40	*
7	8200-000100-01	Single Bay Charger for the SurePower and SurePower II batteries.	5	\$945.00	\$708.75	\$3,543.75	*
8	8900-0400	CPR stat-padz HVP Multi-Function CPR Electrodes - 8 pair/case	2	\$560.00	\$420.00	\$840.00	*
9	8000-000901-01	ECG plain white paper- 80mm (pack of 6 rolls)	5	\$24.00	\$19.68	\$98.40	*
10	8300-000676	OneStep Cable, X Series	5	\$425.00	\$348.50	\$1,742.50	*
11	8009-0020	CPR-D Padz and CPR Stat Padz Connector for R Series	5	\$375.00	\$307.50	\$1,537.50	*
12	8900-000219-01	OneStep Pediatric CPR Electrode (1 pair)	5	\$87.50	\$71.75	\$358.75	*

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Caroline Guibord
 EMS Territory Manager
 773-425-0710

1. DELIVERY WILL BE MADE BASED UPON AVAILABILITY AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
2. **PRICES QUOTED ARE VALID UNTIL MARCH 31, 2019.**
3. APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
4. ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
5. **FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.**
6. ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.



ZOLL Medical Corporation

Worldwide HeadQuarters
 269 Mill Rd
 Chelmsford, Massachusetts 01824-4105
 (978) 421-9655 Main
 (800) 348-9011
 (978) 421-0015 Customer Support
 FEDERAL ID#: 04-2711626

TO: Roselle Fire Department
 100 East Maple
 Roselle, IL 60172

Attn: **Robert Goepf**
EMS Coordinator

email: rgoepf@roselle.il.us

Tel: 815-545-0130

QUOTATION 295265 V:1

DATE: January 03, 2019

TERMS: Net 30 Days

FOB: Shipping Point

FREIGHT: Free Freight

ITEM	MODEL NUMBER	DESCRIPTION	QTY.	UNIT PRICE	DISC PRICE	TOTAL PRICE
13	8300-0500-01	SurePower 4 Bay Charging System including 4 Battery Charging adapters	1	\$2,583.00	\$2,195.55	\$2,195.55 *
14	7800-0412	LifePak 15 Biphasic w/Pacing, 12 lead + 3 parameters or more Trade-In	3		(\$10,000.00)	(\$30,000.00) **
15	7800-0312	LifePak 12 Biphasic w/Pacing, 12 lead + 3 parameters or more Trade-In	2		(\$3,000.00)	(\$6,000.00) **
<p>Acceptance of a quote for refurbished equipment is contingent upon product availability at time of order. Orders are filled on a first come, first serve basis.</p> <p>**Trade value guaranteed only through March 31, 2019.</p> <p>**Trade-In Value valid if all equipment purchased is in good operational and cosmetic condition, and includes all standard accessories. Customer assumes responsibility for shipping trade-in equipment to ZOLL Chelmsford within 60 days of receipt of new equipment. Customer agrees to pay cash value for trade-in equipment not shipped to ZOLL on a timely basis.</p> <p>*Reflects National Purchasing Partners (NPP) Contract Pricing.</p>						

TOTAL	\$123,576.55
--------------	---------------------

To the extent that ZOLL and Customer, or Customer's Representative have negotiated and executed overriding terms and conditions ("Overriding T's & C's"), those terms and conditions would apply to this quotation. In all other cases, this quote is made subject to ZOLL's Standard Commercial Terms and Conditions ("ZOLL T's & C's") which for capital equipment, accessories and consumables can be found at <http://www.zoll.com/GTC> and for software products can be found at <http://www.zoll.com/SSPTC> and for hosted software products can be found at <http://www.zoll.com/SSHTC>. Except in the case of overriding T's and C's, any Purchase Order ("PO") issued in response to this quotation will be deemed to incorporate ZOLL T's & C's, and any other terms and conditions presented shall have no force or effect except to the extent agreed in writing by ZOLL.

Caroline Guibord
 EMS Territory Manager
 773-425-0710

- DELIVERY WILL BE MADE BASED UPON AVAILABILITY AFTER RECEIPT OF ACCEPTED PURCHASE ORDER.
- PRICES QUOTED ARE VALID UNTIL MARCH 31, 2019.**
- APPLICABLE TAX, SHIPPING & HANDLING WILL BE ADDED AT THE TIME OF INVOICING.
- ALL PURCHASE ORDERS ARE SUBJECT TO CREDIT APPROVAL BEFORE ACCEPTABLE BY ZOLL.
- FAX PURCHASE ORDER AND QUOTATION TO ZOLL CUSTOMER SUPPORT AT 978-421-0015 OR EMAIL TO ESALES@ZOLL.COM.**
- ALL DISCOUNTS OFF LIST PRICE ARE CONTINGENT UPON PAYMENT WITHIN AGREED UPON TERMS.