



AGENDA ITEM # 11B

AGENDA ITEM EXECUTIVE SUMMARY

Village Board Meeting

February 25, 2019

Item Title: Purchase of Horton Ambulance

Staff Contact: Mark Bozik, Deputy Fire Chief

VILLAGE BOARD ACTION

Adopt a resolution authorizing the purchase of a 2019 Horton Ambulance from Foster Coach Sales, Inc. in the amount of \$210,173.00 through the Suburban Purchasing Cooperative.

Executive Summary:

The 2019 budget includes \$220,000 for the purchase of a new ambulance to replace a 2003 ambulance with approximately 100,000 miles. An ambulance committee was created made up of Fire Department staff, paramedics and Public Works fleet staff to spec out an ambulance that best fit the needs of the Village and community. The committee created a base list of the needs and desires for a new ambulance. Notable requirements included a smaller Ford chassis similar to a pick-up truck versus our current larger medium chassis, gasoline versus a diesel engine, attendant seating on both sides of the cot versus just one side, liquid filled suspension system and all aluminum construction versus a wood/aluminum combination.

The committee reached out to ambulance manufacturers to request proposals and scheduled visits to review manufacturer's in-service ambulances. The committee worked with the following manufacturers: AEV, Road Rescue, Osage, Medix, McCoy Miller, Horton and Wheeled Coach. After extensive research the committee narrowed down the list to two ambulance manufacturers, Horton and Wheeled Coach. The committee then worked with these two manufacturers to refine the specifications to ensure that Horton and Wheeled Coach were being evaluated against each other on nearly identical specifications.

The fire department currently has one Horton ambulance and has had very few issues with the ambulance. Staying with the Horton allows for Public Works fleet staff to interact with only one dealer and requires no additional training as staff is familiar with servicing Horton. The dealer, Foster Coach, has provided exceptional service to the Village and carries a large parts inventory, which results in minimal down time for repairs. Horton is the only manufacturer that provides airbag protection in the ambulance module, which results in the best protection possible for our employees and patients.

The Horton ambulance is available through the Suburban Purchasing Cooperative (SPC), which includes DuPage Mayors and Managers Conference as a member. Pricing through the SPC guarantees the lowest competitive price for these vehicles. Staff recommends the purchase of the Horton ambulance from Foster Coach utilizing the SPC in the amount of \$210,173.00.

Implications:

Is this item budgeted? Yes. The FY 2019 Budget includes \$220,000 for a replacement ambulance. While the ambulance is approximately \$10,000 under budget, staff is recommending the purchase of a Power Load System for this ambulance in the amount of \$19,850. The recommendation is contained within a separate agenda item.

Any other implications to be considered? The expected delivery time for the new ambulance is up to 8 months from the delivery of the Ford chassis. During this time, staff will develop a recommendation on the highest and best use for the old ambulance.

Attachments:

Resolution
Foster Coach Quote

RESOLUTION NO. 2019-

**A RESOLUTION AUTHORIZING THE PURCHASE OF A 2019 HORTON
AMBULANCE FROM FOSTER COACH SALES, INC.
IN THE AMOUNT OF \$210,173 THROUGH THE SUBURBAN PURCHASING
COOPERATIVE**

WHEREAS, pursuant to the Illinois Governmental Joint Purchasing Act (30 ILCS 525/1, et. seq), the Village may purchase personal property, supplies, and services jointing with other governmental units; and Illinois State Statues authorize municipal governments to jointly purchase supplies; and

WHEREAS, the Suburban Purchasing Cooperative (SPC) has publicly and competitively bid for a contract for ambulances

WHEREAS, the SPC awarded a contract to Foster Coach Sales, Inc. for ambulances and has made the SPC Contract available to other public entities; and

WHEREAS, the corporate authorities of the Village of Roselle deem it in the best interests of the Village to purchase a Horton ambulance on the SPC contract; and

NOW, THEREFORE, be it resolved by the Mayor and Board of Trustees of the Village of Roselle that the Mayor is hereby authorized to purchase a replacement ambulance from Foster Coach Sales, Inc. in the amount of \$210,173 as outlined in the customer quotation sheet that is attached hereto and incorporated as fully set forth as Exhibit A.

ADOPTED this ____ day of _____, 2019

AYES:
NAYS:
ABSTAIN:
ABSENT:

Andrew J. Maglio, Mayor

ATTEST:

Patricia Burns, Village Clerk

