



**AGENDA ITEM # 12B**

**AGENDA ITEM EXECUTIVE SUMMARY  
Village Board Meeting  
June 24 , 2019**

**Item Title:** Police In-Car Camera System Purchase

**Staff Contact:** Police Chief Steve Herron

**VILLAGE BOARD ACTION**

**Adopt a resolution authorizing the Village Administrator to sign an addendum to the Master Services and Purchasing Agreement between the Village of Roselle and AXON Enterprise, Inc. for body worn cameras.**

**Executive Summary:**

On the 10<sup>th</sup> of June, the purchase of body worn cameras were discussed at the Committee of the Whole meeting.

On March 26, 2018, the Village Board approved a five-year agreement with AXON Enterprises for the purchase and installation of 12 in-car cameras. In November 2018 through January 2019, those cameras were installed and we utilized body worn cameras to act as microphone packs until the microphone packs were made available for the in car cameras.

Since the inception of the trial program, the department has generated 10,000 videos, which is in excess of 1,800 hours of video recordings. The highest percentage of recordings are from traffic stops at about 36%, while service calls are about 24%, The remainder of the videos are other categories including crime calls, psychiatric episodes, suspicious persons/incident, traffic accidents, arrests, DUI's, and vehicle checks.

Since our officers have used the body worn cameras, we have seen very favorable results and have a desire to move to the body worn cameras. They provide departmental accountability and protect the Village against unwarranted liability claims that often arise in police work. The attorney's fees that the Village could incur defending a single unwarranted civil rights complaint for unlawful use of force or false arrest is more than offset by the cost increase which is not currently budgeted. As a result, it is my recommendation that the program continue and it be expanded to a full department body worn camera program.

The Village is currently under contract with AXON for the in-car camera system and, the body worn cameras will blend into the existing contract timelines. Both will expire

together. We are paying \$27,708 plus \$540 (three additional licenses) yearly for the in-car video systems. The expansion of the program will include 33 body worn cameras, docking stations, licensing, and 2.8 terabytes of storage at a cost of \$70,528.50 spread over the next four years. The pricing includes two year replacement and warranty of cameras and associated hardware. After the Committee of the Whole, the concerns of the Village Board were taken back to AXON and they provided a reduction in year one costs of about 11%. Below is a summary of the current contract and the additional costs for the expanded body camera program:

<b>Year</b>	<b>In-Car Video System</b>	<b>Body Cameras</b>
2019	\$27,708.00 (+\$540)	\$25,996.50
2020	\$27,708.00 (+\$540)	\$14,844.00
2021	\$27,708.00 (+\$540)	\$14,844.00
2022	<u>\$27,708.00 (+\$540)</u>	<u>\$14,844.00</u>
Total	\$110,832 (\$2,160)	\$70,528.50

**Implications:**

**Is this item budgeted?** In-car video system costs are budgeted; the body worn cameras are not budgeted and if necessary would require the use of general operating fund reserves.

**Any other implications to be considered?** n/a

**Attachments:**

Resolution

**RESOLUTION NO. 2019-**

**A RESOLUTION AUTHORIZING THE VILLAGE ADMINISTRATOR  
TO SIGN AN ADDENDUM TO THE MASTER SERVICES AND PURCHASING  
AGREEMENT BETWEEN THE VILLAGE OF ROSELLE AND AXON ENTERPRISE,  
INC. FOR BODY WORN CAMERAS**

WHEREAS, the corporate authorities of the Village of Roselle adopted Resolution 2018-2035 entering into a Master Services and Purchasing agreement with AXON Enterprises, Inc. for vehicle camera technology and support;

WHEREAS, the corporate authorities of the Village of Roselle deem it in the best interests of the Village to approve an addendum amending the existing agreement to provide 33 Body Worn Cameras and associated equipment;

NOW, THEREFORE, be it resolved by the Mayor and Board of Trustees of the Village of Roselle that the Village Administrator is hereby authorized to sign that certain addendum to amend the Master Services and purchasing agreement which is attached hereto and incorporated as fully set forth as Exhibit A.

ADOPTED this 24<sup>th</sup> day of June, 2019

AYES:  
NAYS:  
ABSTAIN:  
ABSENT:

ATTEST:

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Mayor  
Andrew J. Maglio

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Village Clerk  
Patricia Burns



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737

**Q-215529-43627.795LM**

Issued: 06/11/2019

Quote Expiration: 07/31/2019

Account Number: 327875

Payment Terms: Net 30  
 Delivery Method: Fedex - Ground  
 Contract Number: 00016426

**SHIP TO**

Steven Herron  
 Roselle Police Department - IL  
 103 S. PROSPECT ST.  
 ROSELLE, IL 60172  
 US

**BILL TO**

Roselle Police Department - IL  
 103 S. PROSPECT STREET  
 ROSELLE, IL 60172  
 US

**SALES REPRESENTATIVE**

Lindsey McNeill  
 Phone: 480-502-6200  
 Email: lmcneill@taser.com  
 Fax:

**PRIMARY CONTACT**

Steven Herron  
 Phone: (630) 671-4005  
 Email: sherron@roselle.il.us

**Year 1**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85035	EVIDENCE.COM STORAGE	2,800	0.63	0.63	1,764.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	33	200.00	200.00	6,600.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	6	280.00	280.00	1,680.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	6	390.00	240.00	1,440.00
85110	EVIDENCE.COM INCLUDED STORAGE	180	0.00	0.00	0.00
<b>Hardware</b>					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	33	499.00	249.50	8,233.50
74028	WING CLIP MOUNT, AXON RAPIDLOCK	33	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	33	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	33	0.00	0.00	0.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	6	1,495.00	1,046.50	6,279.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	6	42.00	0.00	0.00
Subtotal					25,996.50
Estimated Shipping					0.00
Estimated Tax					0.00
Total					25,996.50

## Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	2	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	2	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	2	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	2	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

## Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85035	EVIDENCE.COM STORAGE	2,800	0.75	0.75	2,100.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	33	240.00	240.00	7,920.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	6	336.00	336.00	2,016.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	6	468.00	468.00	2,808.00
85110	EVIDENCE.COM INCLUDED STORAGE	180	0.00	0.00	0.00
				Subtotal	14,844.00
				Estimated Tax	0.00
				Total	14,844.00

## Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85035	EVIDENCE.COM STORAGE	2,800	0.75	0.75	2,100.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	33	240.00	240.00	7,920.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	6	336.00	336.00	2,016.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	6	468.00	468.00	2,808.00

**Year 3 (Continued)**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages (Continued)</b>					
85110	EVIDENCE.COM INCLUDED STORAGE	180	0.00	0.00	0.00
				Subtotal	14,844.00
				Estimated Tax	0.00
				Total	14,844.00

**Year 4**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
85035	EVIDENCE.COM STORAGE	2,800	0.75	0.75	2,100.00
85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	33	240.00	240.00	7,920.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	6	336.00	336.00	2,016.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	6	468.00	468.00	2,808.00
85110	EVIDENCE.COM INCLUDED STORAGE	180	0.00	0.00	0.00
				Subtotal	14,844.00
				Estimated Tax	0.00
				Total	14,844.00

<b>Grand Total</b>	<b>70,528.50</b>
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## Discounts (USD)

Quote Expiration: 07/31/2019

List Amount	82,605.00
Discounts	12,076.50
<b>Total</b>	<b>70,528.50</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1	25,996.50
Spares	0.00
Year 2	14,844.00
Year 3	14,844.00
Year 4	14,844.00
<b>Grand Total</b>	<b>70,528.50</b>



## Notes

This quote is co-termed with quote Q-156259 (executed contract #16426). Year one has been pro-rated to 10 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 8/1/2019-8/15/2019. The end date of these subscriptions is subject to change if the ship/start date changes.

Axon hardware (Body Worn Cameras & Docking Stations) contained in this quote will be covered under the Technology Assurance Plan (TAP) and will be eligible for 2 replacement(s).

Executing this quote will add 6 additional Pro Licenses on contract #16426 that was executed using quote number Q-156259. Future invoices will have 5 Basic Licenses removed and will have the cost of the Pro Licenses added. In total, the agency will have 10 Pro Licenses & 32 Basic Licenses after execution of this quote.

The parties agree that Axon is granting a refund of \$900 (applied to Year 1) to refund paid, but undelivered services of the 5 basic licenses we are removing. This is based on the year 2 annual Invoice SI-1593336. This discount is based on a ship date range of 8/1/2019-8/15/2019, resulting in a 9/1/2019 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

## Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_  
**PO# (Or write N/A):** \_\_\_\_\_

Please sign and email to Lindsey McNeill at [lmcneill@taser.com](mailto:lmcneill@taser.com) or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store [buy.axon.com](http://buy.axon.com)

Quote: Q-215529-43627.795LM

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