



AGENDA ITEM # 7E

AGENDA ITEM EXECUTIVE SUMMARY

Village Board Meeting

August 26, 2019

Item Title: Automated External Defibrillator (AED) Purchase

Staff Contact: Mark Bozik, Deputy Fire Chief

VILLAGE BOARD ACTION

Authorize staff to purchase 25 automated external defibrillators (AED'S) and associated equipment from AED Professionals at a cost of \$20,661.00.

Executive Summary:

The fire department has the responsibility for maintaining all of the Automatic External Defibrillators (AED's) that are owned by the Village. The majority of the currently owned AED's are at the end of their useful life and technology has improved significantly since the purchase of the current AED's. These units are located at Village Hall, Public Works, Police Department (station and vehicles) and Fire Department (station and vehicles). The FY 2019 budget allocated \$22,425.00 for the replacement of all the Village owned AED's and the addition of AED's in strategic areas. The EMS Coordinator obtained 3 bids for the AED's. AED Professionals provided the low bid that was \$1764.00 below our budgeted amount. The purchase will address the issue of the aging AED's and allow for the standardization of the AED's across all Village departments.

Implications:

Is this item budgeted? Yes.

Any other implications to be considered? No

Attachments:

Quotes from 3 vendors



AED Professionals™
ECG Professionals™

AEDS - Automated External Defibrillators
 Diagnostic Cardiology, Imaging & ECG / EKG Medical Equipment
 Emergency Oxygen, AED / CPR Training & Supplies

Quote

Date	Quote #	Customer #
04/09/2019	67913	38005

General Medical Devices, Inc.
 348 W. Colfax Street, Palatine, IL, 60067 USA
 Toll Free: 888-541-2337
 Phone: 847-202-3233
 Fax: 866-879-7795
 www.aedprofessionals.com

Bill To:
Roselle Fire Protection District Attn: Mr. Bob Goepf 100 E Maple Ave Roselle, IL 60172 rgoepf@roselle.il.us Phone: (630) 671-2848
Fax:

Ship To:
Roselle Fire Protection District Attn: Mr. Bob Goepf 100 E Maple Ave Roselle, IL 60172 rgoepf@roselle.il.us Phone: (630) 671-2848
Fax:

P.O. #	TERMS
	Net 30

Item	Description	Qty	Discounted Price	List Price	Total
80514-000263	1 New HeartSine Samaritan 350P Defibrillator w/ 8-Year Factory Warranty 1 ADULT PAD-PAK (1 Electrode Pad & 1 Battery Pack) 1 Samaritan PAD Training DVD 1 Detailed User Manual 1 Quick Reference Card 1 Carry Case	25	\$ 799.00	\$ 1,245.00	\$ 19,975.00
11516-000003	Adult Pad-Pak for HeartSine AEDs, Patients > 8 years; 55 lbs or 25 kg.	25	1x \$ 149.00	\$ 180.00	\$ 3,725.00
11516-000004	Pediatric Pad-Pak for HeartSine AEDs, Patients 1 - 8 years & < 55 lbs or 25 kg	25	3x \$ 179.00	\$ 200.00	\$ 4,475.00
AP-PCHAT	Professional Fast AED/CPR Response Kit	25	\$ 37.00	\$ 41.00	\$ 925.00
SUBTOTAL:					USD \$ 29,100.00
SALES TAX (0.00%):					USD \$ 0.00
GRAND TOTAL:					USD \$ 29,100.00

149
537

\$20,661

GUARANTEED LOWEST PRICING!
 PLEASE CALL BEFORE YOU
 PURCHASE!
 Devon Carlson
 devon@aedprofessionals.com
 www.aedprofessionals.com

PROUD SUPPLIER TO THE US GOVERNMENT FED ID (TIN) 26-3447792 DUNS: 831052670 CAGE CODE (CCR) 5JZB7	Internal Use Only
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Quote



Ph: 800-558-6270

www.BuyEMP.com

Ph: 866-558-0686

www.schoolkidshealthcare.com

Bill To ROSELLE FIRE DEPARTMENT
100 E MAPLE AVE
ROSELLE, IL 60172-2275
United States

Ship To ROSELLE FIRE DEPARTMENT
100 E MAPLE AVE
ROSELLE, IL 60172-2275

Thank you for the opportunity to quote!

Date	Quote Expires	Page
3/14/2019	6/12/2019	1 of 1

PO Number	Customer No.	Shipping Method	Payment Terms	QUOTE NUMBER
	9172	FED EX GROUND	Net 30 Days	SOT086184

Item Number	Description	Quote	Order	U of M	Unit Price	Ext Price
80514-000263	HEARTSINE SAMARITAN AED, PAD350P	25	25	EACH	\$960.00	\$24,000.00

QUOTED PRICES INCLUDE STANDARD GROUND DELIVERY CHARGES. QUOTE IS VALID FOR 90 DAYS! QUOTE NUMBER MUST BE REFERENCED TO GUARANTEE QUOTE PRICES.

Subtotal	Handling Fee	Freight	Trade Disc.	Sales Tax	Total
24,000.00	0.00	0.00	2,600.00	0.00	21,400.00

5000 Tuttle Crossing Blvd, Dublin, OH 43016
Fax 800-558-1551



11811 Willows Road NE
P.O. Box 97006
Redmond, WA 98073-9706 U.S.A.
www.physio-control.com
tel 800.442.1142
Sales Order fax 800.732.0956
Service Plan fax 800.772.3340

To ROSELLE FD
Attn: Bob Goepf
100 E MAPLE AVE
ROSELLE,IL 60172
(630) 671-2848
rgoepf@roselle.il.us

Quote Number 00181311
Revision # 1
Created Date 6/24/2019
Sales Consultant John Fischer

john.fischer@stryker.com

FOB Redmond, WA
Terms All quotes subject to credit approval and the following terms and conditions
NET Terms NET 30

Expiration Date 8/30/2019

Product	Product Description	Quantity	List Price	Unit Discount	Unit Sales Price	Total Price
80514-000263	HeartSine SAM 350P AED	25.00	1,615.00	-646.00	969.00	24,225.00
Trade-in product	Trade in of LIFEPAK CR Plus towards the purchase of HeartSine 350P	8.00	0.00	0.00	-100.00	-800.00
Trade-in product	Trade in of LIFEPAK 1000 towards the purchase of HeartSine 350P	2.00	0.00	0.00	-100.00	-200.00
Trade-in product	Trade in of LIFEPAK EXPRESS towards the purchase of HeartSine 350P	4.00	0.00	0.00	-100.00	-400.00

Subtotal USD 22,825.00

Estimated Tax USD 0.00

Estimated Shipping & Handling USD 185.00

Current Sales Tax Rates will be applied at the time of Invoice and tax rate is based on the Ship To location

Grand Total USD 23,010.00

Pricing Summary Totals

List Price Total USD 40,375.00

Total Contract Discounts Amount USD 0.00

Total Discount USD -16,150.00

Trade In Value USD -1,400.00

Tax + S&H USD 185.00

GRAND TOTAL FOR THIS QUOTE

USD 23,010.00