



AGENDA ITEM # 11A

AGENDA ITEM EXECUTIVE SUMMARY

Village Board Meeting

January 11, 2021

Item Title: Affirm the purchase of 24 Cradlepoint extension docks

Staff Contact: Steve Herron, Police Chief

VILLAGE BOARD ACTION

Affirm the purchase of 24 Cradlepoint wireless cellular modem extension docks from SHI International Corporation in the amount of \$3,273.84.

Executive Summary:

On December 7th 2020, the Village Board approved the purchase of 24 Cradlepoint cellular modems from SHI International in the amount of \$10,913.52 for the transition from Verizon cellular service to FirstNet/AT&T cellular service for all fire and police front line vehicles. The Village will save approximately \$5,100 per year as a result of reduced monthly service plan charges by switching to FirstNet.

Staff's conversations with an initial Cradlepoint representative suggested the extension docks were optional pieces of equipment. Upon receiving the cellular modems and working with FirstNet representatives on the changeover, Cradlepoint technical staff stated the extension docks were required in order to changeover to FirstNet. This was a case of a misunderstanding between Village staff and the initial Cradlepoint representative. Due to public safety importance and long term savings from changing to FirstNet, the Village Administrator authorized the purchase of the additional devices in the amount of \$3,273.84, which is \$136.41 per vehicle. The devices were delivered in 2020 as the changeover is currently underway. SHI International had the lowest cost quotation for these additional devices.

Implications:

Is this item budgeted? The total cost of this project will be \$14,187.36 and will be expensed to the 2020 budget.

Any other implications to be considered? Improved public safety communication and savings due to switching carriers.

Attachments:

SHI International Corporation Invoice



Federal tax ID: 22-3009648
 290 Davidson Ave.
 Somerset, NJ 08873
 Phone: 888-235-3871
 Fax: 732-805-9669

Please remit payment to:
 SHI International Corp
 P.O. Box 952121
 Dallas, TX 75395-2121
 Wire information: Wells Fargo Bank
 Wire Rt# 121000248
 ACH Rt# 021200025
 Account#2000037641964
 SWIFT Code: WFBIUS6S
 For W-9 Form, www.shi.com/W9

Invoice No. B12777098

Invoice date 12/22/2020
 Customer number 1059818
 Sales order S52993856

Finance charge of 1.5% per month will be charged on past due accounts - 18%/yr.
 All returns require an RMA# supplied by your SHI Sales team.

Bill To

Village of Roselle
 31 S. Prospect St.
 Roselle, IL 60172
 USA

Ship To

Village of Roselle
 31 S. Prospect St.
 Roselle, IL 60172
 USA
 12/18/20/Adam Draper

Ship Date	Salesperson	Purchase Order	Ship Via	FOB	Terms
12/22/2020	Charlie McClelland/Ent-SLED	12/18/20	UPS GROUND	FOB DEST	NET 30

Item No. Mfg Part No.	Description	Qty Ordered	Qty Shipped	Unit Price	Extended Price
32602287 170700-000 Hardware CradlePoint Technology	Cradlepoint COR Extensibility Dock - Expansion module Hardware Hardware Agreement No.: isr Charles_McClelland@shi.com	24	24	136.41	3,273.84
Serial #:	MM203800011031				
Serial #:	MM203800011032				
Serial #:	MM203800011033				
Serial #:	MM203800011036				
Serial #:	MM203800011141				
Serial #:	MM203800011142				
Serial #:	MM203800011143				
Serial #:	MM203800011144				
Serial #:	MM203800011145				
Serial #:	MM203800011146				
Serial #:	MM203800011147				
Serial #:	MM203800011148				
Serial #:	MM203800011149				
Serial #:	MM203800011150				
Serial #:	MM203800011161				
Serial #:	MM203800011162				
Serial #:	MM203800011163				
Serial #:	MM203800011164				
Serial #:	MM203800011165				
Serial #:	MM203800011166				
Serial #:	MM203800011167				
Serial #:	MM203800011168				
Serial #:	MM203800011169				
Serial #:	MM203800011170				

Sales Balance	3,273.84
Freight	0.00
Recycling Fee	0.00
Sales Tax	0.00
Total	3,273.84
Currency	USD

