



AGENDA ITEM # 8C

AGENDA ITEM EXECUTIVE SUMMARY

Village Board Meeting

August 9, 2021

Item Title: **Network Backup and Recovery Solution**

Staff Contact: Jason Bielawski, Village Administrator

VILLAGE BOARD ACTION

Authorize the Village Administrator to approve the purchase of a backup and data recovery solution for the Village’s information technology network in the amount of \$48,567.19 from CDW-G.

Executive Summary:

The Village’s current backup and data recovery solution is provided by Unitrends. The Village previously renewed the solution in 2017 for a 3-year term and 2020 for a 1-year term. The solution includes a physical appliance as well as cloud storage. Due to the age of the physical appliance a new appliance must be purchased thereby allowing the Village’s IT consultant and staff to evaluate different proposals from multiple solution providers. The recommended solution is from Barracuda. The Village has previously used and currently uses other Barracuda solutions for email archiving and internet security. In comparison to the other solutions, Barracuda includes both the physical on-site appliance as well as integrated unlimited cloud storage that allows for Disaster Recovery as a Service. With this Service, in the event of a catastrophic event impacting the Village’s physical network, the Village could deploy copies of network servers in the cloud providing a best-in-class solution that limits downtime, minimizing disruption to the public and employees.

Implications:

Is this item budgeted? Yes, the FY 2021 budget does include \$25,000 for the network backup. At the 2021 mid-year budget review, the Village Board authorized staff to spend an additional \$25,000 based upon the preliminary proposals received by the IT consultant. Annual support, updates, and expedited replacement will cost approximately \$27,000 in FY 2022.

Any other implications to be considered?

Attachments:

CDW-G Quote

QUOTE CONFIRMATION



DEAR ADAM DRAPER,

Thank you for considering CDW•G LLC for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
MFNC614	6/23/2021	BARRACUDA 1YR	1153522	\$48,567.19

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Barracuda Backup 895a - recovery appliance Mfg. Part#: BBS895A UNSPSC: 43222636 Contract: SYNnex GSA SCHEDULE (SLED) (47QTCA19D00MM)	1	4236239	\$21,197.23	\$21,197.23
Barracuda Backup Server Unlimited Cloud Storage - subscription license (1 m Mfg. Part#: BBS895A-B UNSPSC: 43233415 Electronic distribution - NO MEDIA Contract: MARKET	12	5754857	\$1,294.09	\$15,529.08
Barracuda Energize Updates - virus definitions update - 1 month Mfg. Part#: BBS895A-E UNSPSC: 81111811 Electronic distribution - NO MEDIA Contract: SYNnex GSA SCHEDULE (SLED) (47QTCA19D00MM)	12	5754713	\$444.84	\$5,338.08
Barracuda Instant Replacement - extended service agreement - 1 month - ship Mfg. Part#: BBS895A-H UNSPSC: 81111811 Electronic distribution - NO MEDIA Contract: SYNnex GSA SCHEDULE (SLED) (47QTCA19D00MM)	12	5754714	\$541.90	\$6,502.80

PURCHASER BILLING INFO		SUBTOTAL	\$48,567.19
Billing Address: VILLAGE OF ROSELLE DIRECTOR OF FINANCE 31 S PROSPECT ST ROSELLE, IL 60172-2097 Phone: (630) 980-2000 Payment Terms: Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		SALES TAX	\$0.00
		GRAND TOTAL	\$48,567.19
		DELIVER TO	
Shipping Address: VILLAGE OF ROSELLE DIRECTOR OF FINANCE 31 S PROSPECT ST ROSELLE, IL 60172-2097 Phone: (630) 980-2000 Shipping Method: DROP SHIP-GROUND			



Alex Garcia Garcia

(866) 428-2763

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LEASE OPTIONS

FMV TOTAL	FMV LEASE OPTION	BO TOTAL	BO LEASE OPTION
\$48,567.19	\$1,313.74/Month	\$48,567.19	\$1,513.84/Month

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

Why finance?

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

General Terms and Conditions:

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at <http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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