



AGENDA ITEM # 11A

AGENDA ITEM EXECUTIVE SUMMARY

Village Board Meeting

April 25, 2022

Item Title: Purchase of Horton Ambulance

Staff Contact: Mark Bozik, Fire Chief

VILLAGE BOARD ACTION

Adopt a resolution authorizing the purchase of a 2023 Horton Ambulance from Foster Coach Sales, Inc. in the amount of \$327,313.00 through the Suburban Purchasing Cooperative.

Executive Summary:

The equipment replacement program includes \$240,000 for the purchase of a new ambulance in 2023 to replace a 2010 ambulance with approximately 80,000 miles. An ambulance committee was created made up of Fire Department and Public Works staff to spec out an ambulance that best fits the needs of the Village and community. The committee determined that the latest ambulance purchased in 2019 met our needs, has been mechanically sound, and there was no need to alter the specifications from the ambulance purchased in 2019.

The fire department currently has two Horton ambulances, which have both performed well from the department. Staying with Horton allows for Public Works fleet staff to interact with only one manufacturer and requires no additional training as staff is familiar with servicing Horton. The dealer, Foster Coach, has provided exceptional service to the Village and carries a large parts inventory, which results in minimal down time for repairs. Horton is the only manufacturer that provides airbag protection in the ambulance module, which results in the best protection possible for our employees and patients.

Staff is recommending purchasing the ambulance at this time as estimated delivery is at 14-16 months. Purchasing now will secure our pricing, ensure delivery in 2023 and the ability for Horton to secure a 2023 chassis when Ford begins taking orders. The total cost of the vehicle is \$327,313 which includes a power cot and power load system that is currently in the department's other two ambulances (\$274,439.00 for the ambulance and \$52,874.00 power cot/power load).

The Horton ambulance is available through the Suburban Purchasing Cooperative (SPC), which includes DuPage Mayors and Managers Conference as a member. Pricing through the SPC guarantees the lowest competitive price for these vehicles. Staff recommends

the purchase of the Horton ambulance from Foster Coach utilizing the SPC in the amount of \$327,313.00.

Implications:

Is this item budgeted? Yes. The equipment replacement fund includes \$240,000 for a replacement ambulance in 2023. The Fiscal Year 2023 budget will be adjusted to reflect the actual purchase price.

Any other implications to be considered? The expected delivery time for the new ambulance is 14-16 months dependent on the delivery of the Ford chassis. During this time, staff will develop a recommendation on the best option for the disposition of the 2010 ambulance.

Attachments:

Resolution
Foster Coach Quote

RESOLUTION NO. 2022-

**A RESOLUTION AUTHORIZING THE PURCHASE OF A 2023 HORTON
AMBULANCE FROM FOSTER COACH SALES, INC.
IN THE AMOUNT OF \$327,313 THROUGH THE SUBURBAN PURCHASING
COOPERATIVE**

WHEREAS, pursuant to the Illinois Governmental Joint Purchasing Act (30 ILCS 525/1, et. seq), the Village may purchase personal property, supplies, and services jointing with other governmental units; and Illinois State Statues authorize municipal governments to jointly purchase supplies; and

WHEREAS, the Suburban Purchasing Cooperative (SPC) has publicly and competitively bid for a contract for ambulances

WHEREAS, the SPC awarded a contract to Foster Coach Sales, Inc. for ambulances and has made the SPC Contract available to other public entities; and

WHEREAS, the corporate authorities of the Village of Roselle deem it in the best interests of the Village to purchase a Horton ambulance on the SPC contract; and

NOW, THEREFORE, be it resolved by the Mayor and Board of Trustees of the Village of Roselle that:

- a) The purchase of a replacement ambulance from Foster Coach Sales, Inc. in the amount of \$327,313 as set forth in the itemized quotation sheet, that is hereby attached hereto and incorporated as fully set forth as Exhibit A, is hereby authorized (the Purchase); and
- b) The Mayor is hereby authorized to sign and, the Village Clerk is hereby directed to attest, to any contractual documents necessary to accomplish the Purchase; and
- c) Village staff is authorized to undertake any and all other tasks necessary, or in furtherance of, completion of the Purchase transaction.

ADOPTED this ____ day of _____, 2022

AYES:
NAYS:
ABSTAIN:
ABSENT:

David Pileski, Mayor

ATTEST:

Patricia Burns, Village Clerk

FOSTER COACH SALES, INC.

903 Prosperity Drive Street P.O. Box 700
Sterling, Illinois 61081

Phone: (815) 625-3276
(800) 369-4215
Fax: (815) 625-7222
Web site: www.fostercoach.com

PF01082

QUOTATION

TO: Roselle Fire Department
100 E Maple Ave
Roselle, IL 60172

DATE: 04/22/22

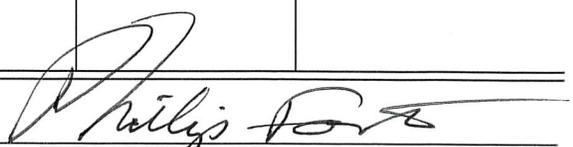
ATTN: MARK BOZIK

REFERENCE: NEW AMBULANCE

We are pleased to submit the following quotation in accordance with your request and subject to the Terms and Conditions listed below and on the reverse side hereof.

QTY.	DESCRIPTION	EACH	NET PRICE
1	2023 FORD F550 4X2 GAS CHASSIS ON A CUSTOM HORTON CONVERSION PER CUSTOMER SPECIFICATIONS SPC/NWMC PRICING CONTRACT #174	\$ 327,313.00	\$ 327,313.00
ACCEPTED BY: _____ TITLE: _____ Date: _____		\$ Total	\$ 327,313.00

ESTIMATED DELIVERY:
14-16 MONTHS DEPENDING ON CHASSIS

PROPOSED BY: 
P.J. FOSTER, VICE PRESIDENT OF SALES